



UCO BANK
HEAD OFFICE
PRIORITY SECTOR
10, B.T.M.Sarani,
Kolkata - 700001.

CRN

Circular No.
CHO/PS/36/2006-07
Dated: 07.02.2007.

TO ALL BRANCHES & OFFICES IN INDIA

Sub: **MOU with M/S Dun & Bradstreet Information Services India Pvt. Ltd. for rating of SSI units.**

GIST AND ACTION POINT

Our Bank has signed a MOU with M/S Dun & Bradstreet Information Services India Pvt. Ltd. on 05.02.2007 for rating of SSI units. Branches and Offices should take full benefit of this MOU.

Attention of Branches and Offices is invited to the above referred matter for taking the benefit of rating scheme for all eligible SSI units at a very conducive rate for the beneficiaries given as under:-

Rating Fees of Dun & Bradstreet Information Services India Pvt. Ltd.

Turnover	Rating Fees per Unit * for UCO Bank Customers (after subsidy from NSIC)	Rating Fees per Unit* for Non Customers (after subsidy from NSIC)
Less than Rs. 50 Lakhs	7,324.00	8,418.00
Rs. 50 Lakhs to Rs.200 Lakhs	9,765.00	11,224.00
Above Rs. 200 Lakhs	12,206.00	14,030.00

* Inclusive of Service Tax @12.24%

(Note: Subsidy is available under NSIC Subsidy Scheme only to SSI units having SSI registration certificate.)

Our Bank had entered into MOU with CRISIL , SMERA and Fitch Ratings to achieve the twin objectives of expanding our Priority Sector business and pricing our Products on the basis of Objective Risk Assessment of SSIs. Our signing of MOU with M/S Dun & Bradstreet is for the furtherance of this cause and to make available to the SSI entrepreneurs a choice of Rating Agencies. Moreover, from the Bank's point of view, since rating takes a significant chunk of the perceived uncertainties out of the bank's lending decisions, there is an urgent need to increase the ambit of rating of SSI units, new or existing.

Our Bank is also providing relaxation in the applicable rate of interest for the highly rated SSI units as under:-

GRADE/ RATING	CONCESSIONAL RATE OF INTEREST
SE 1A	Applicable Rate - 1.00%
SE 1B	Applicable Rate - 0.75%
SE 1C	Applicable Rate - 0.50%
SE 2A	Applicable Rate - 0.25%
SE 2B	Applicable Rate

It is to be noted that this interest concession is also applicable to SSI units who have done rating from any other Rating Agency under NSIC-Rating Scheme as well.

Branches are advised to take the following steps to achieve the above mentioned objectives.

1. Prepare a database of existing and potential borrowers who can be considered for rating and make this database available to M/S Dun & Bradstreet.
2. Write letters to the identified SSI units outlining the benefits of rating.

Branches should note that the Bank is to enhance its SSI business, while maintaining asset quality and pricing the loans appropriately. Using credit ratings is a simple and cost-effective route for achieving greater penetration in the SSI sector by the Bank.

Detailed information are available in the following Offices of Dun & Bradstreet:

1. ICC Chambers, Saki Vihar Road, Powai, Mumbai-400072.
Ph-(022) 2857 4190, 2857 4192, 2857 4194.
2. 166B, S.P. Mukherjee Road, Merlin Links, Unit 3E, 3rd floor, Kolkata - 700026.
Ph-(033) 2465 0204, 2465 0712, 3095 8671
3. FB-01, NSIC STP Centre, NSIC Bhaban, Okhla Industrial Estate,
New Delhi - 110020. Ph-(011) 4149 7900, 4149 7901.
4. Karamai Kudil, 226, Cathedral Road, Chennai - 600086.
Ph- (044) 2811 4736, 2811 4517.
5. 6, Hidden Treasure, 6th Cross, Off Airport Road, Near Manipal Motors,
Kodihalli West, HAL-II Stage, Bangalore - 560008.
Ph-(080)2525 3325, 25253392.
6. 103, 'Saeed Plaza', 6-1-73 above HDFC Bank, Lakdi Ka Pool,
Hyderabad-500004. Ph- (040) 5562 4102, 5551 4102.
7. Classic Business Centre, 706, Sakar-III, opp Old High Court,
Ahmedabad-380014. Ph-(079) 2754 2872, 2754 2943.

Branches and Offices are advised to take the benefit of the rating scheme so as to ensure quality lending in SSI sector.

General Manager,